

DFA Employees – Proud to Share a Common Goal



Fulfilling the promise in every drop of milk.



Bringing fresh dairy quality to America's dinner table.



Growing new markets for America's dairy industry.



Putting muscle in milk marketing programs.



Proud to bring fresh dairy quality to America's dinner tables.

The employees at Dairy Farmers of America, Inc. (DFA) take pride in helping to bring an abundant supply of fresh milk and nutritious dairy products to America's dinner table. And just as every dairy product begins with a single drop of milk, DFA's success begins with each of our employees ... the men and women who have helped DFA grow to become America's largest producer-owned dairy marketing cooperative and food company.

Our employees are proud to work for America's dairy producers ... the more than 19,514 member-owners who supply DFA with nearly 61.7 billion pounds of fresh milk each and every year.

We're proud of the modern dairy processing and manufacturing plants we own and operate across the country, and proud of the private label foods processed, packaged and marketed by DFA, including such respected DFA-owned brands as Borden® Cheese and Borden; and formulated beverages - Sport Shake®.

We're proud of our leadership in developing new dairy food products and new food technology, and proud of our manufacturing and value-added joint venture partnerships with the nation's best-known dairy food

companies.

And most of all, we're proud of the role that each of us, as a DFA employee, plays in bringing fresh dairy nutrition to America's dinner tables.

Dedicated employees bring diverse talents to the job. It takes a dedicated, diverse team of employees to satisfy America's growing demand for fresh, wholesome milk and nutritious dairy products.

It takes an experienced staff of employees working within DFA area councils to anticipate and serve the needs of our dairy producer-members, and to assure that millions of gallons of fresh milk move daily from the nation's dairy farms to our processing plants. A dedicated staff of employees with a keen eye for quality to keep our food manufacturing plants operating at peak efficiency. And a qualified field staff with special expertise in areas ranging from transportation and scheduling to customer relations and member services.

Within DFA's sophisticated research and development laboratories, you'll find some of the industry's most experienced food scientists hard at work developing new dairy products and new food technology. And at DFA headquarters in Kansas City, and in DFA area offices across the



DAIRY FARMERS of AMERICA

To learn more about DFA, contact us at 888-DFA-MILK (888-332-6455), or visit our website at www.dfamilk.com.

country, you'll find a dedicated staff of marketers and administrators committed to preserving and expanding market access for member milk through fluid milk ventures, and manufacturing and marketing joint ventures.

Come grow with DFA. In the span of a few short years, DFA has enjoyed remarkable success through the creation of innovative marketing partnerships, the introduction of new dairy products, and the development of new markets. That success also means career opportunities for new employees in such diverse fields as on-farm field service, quality control, food science, marketing, sales, transportation, manufacturing, finance and business.

As an employer, DFA offers a competitive package of benefits, a safe and productive workplace, and opportunities for training and advancement. And as our employees will tell you, there's a tremendous degree of satisfaction in knowing that their efforts are helping to provide America's families with fresh, wholesome dairy foods.

Learn how you can join the DFA team. If you'd like to become part of the nation's largest and fastest growing producer-owned dairy cooperative and food company, contact us today at 888-DFA-MILK (888-332-6455). To learn more about DFA, you can visit our website at www.dfamilk.com.